

## Earnings Release 1H.2014 / 2Q.2014 Results (Based on K-IFRS)

### ■ 1H.2014 / 2Q.2014 Results for Key Affiliates

Wbn	Revenue						O.P					
	1H.'13	1H.'14	yoy	2Q'13	2Q'14	yoy	1H.'13	1H.'14	yoy	2Q'13	2Q'14	yoy
Orion	405.5	384.3	-5.2%	198.5	188.6	-5.0%	26.6	22.7	-14.7%	11.5	9.1	-20.9%
OSI	94.7	86.3	-8.9%	46.6	44.5	-4.5%	16.3	15.7	-3.7%	6.8	7.6	11.8%
OFC(China)	540.5	558.3	3.3%	243.9	245.4	0.6%	33.0	36.5	10.6%	5.7	5.9	3.5%
OFS(China)	73.0	71.7	-1.8%	32.2	33.3	3.4%	9.9	10.2	3.0%	3.6	4.4	22.2%
OSC(China)	82.7	81.2	-1.8%	40.2	38.4	-4.5%	16.8	14.9	-11.3%	7.2	6.6	-8.3%
OFG(China)	46.2	48.0	3.9%	22.3	23.7	6.3%	8.0	7.4	-7.5%	3.5	3.9	11.4%
OFSY(China)	0.0	17.0	—	0.0	8.3	—	-1.1	1.2	—	-0.6	0.3	—
OFV(Vietnam)	79.1	77.4	-2.1%	34.5	31.5	-8.7%	7.4	7.4	0.0%	1.2	0.7	-41.7%
OIE(Russia)	37.5	38.5	2.7%	19.3	20.1	4.1%	2.0	0.5	-75.0%	1.5	0.4	-73.3%
OFR(Russia)	15.0	14.0	-6.7%	7.4	6.9	-6.8%	1.4	1.5	7.1%	0.7	0.9	28.6%
OFN(Russia)	9.3	9.6	3.2%	4.9	4.7	-4.1%	0.7	0.9	28.6%	0.4	0.3	-25.0%
Sports ToTo	127.3	136.9	7.5%	61.7	67.8	9.9%	11.0	10.9	-0.9%	3.7	3.7	—
Total							132.0	129.8	-1.7%	45.2	43.8	-3.1%
<b>Consolidated</b>	1,223.7	1,218.7	-0.4%	579.0	563.9	-2.6%	141.2	140.2	-0.7%	48.1	45.7	-5.0%

### ■ 1H.2014 / 2Q.2014 Revenue Breakdown for Confectionary Business

Wbn	Revenue					
	1H.'13	1H.'14	yoy	2Q'13	2Q'14	yoy
Korea	369.6	352.0	-4.8%	178.9	172.7	-3.5%
China	540.5	558.3	3.3%	243.9	245.4	0.6%
Russia	37.5	38.5	2.7%	19.3	20.1	4.1%
Vietnam	67.0	69.4	3.6%	28.5	27.3	-4.2%
Others	30.3	25.7	-15.2%	16.8	12.9	-23.2%
Total	1,044.9	1,043.9	-0.1%	487.4	478.4	-1.8%

Domestic Contribution	35.4%	33.7%	-1.7%	36.7%	36.1%	-0.6%
Overseas Contribution	64.6%	66.3%	1.7%	63.3%	63.9%	0.6%

### ■ 1H.2014 / 2Q.2014 O.P & O.P(%) Breakdown for Confectionary Business

Wbn	O.P					
	1H.'13	1H.'14	yoy	2Q'13	2Q'14	yoy
Korea	42.9	38.4	-10.5%	18.3	16.7	-8.7%
China	66.6	70.2	5.4%	19.4	21.1	8.8%
Russia	4.1	2.9	-29.3%	2.6	1.6	-38.5%
Vietnam	7.4	7.4	0.0%	1.2	0.7	-41.7%
Total	121.0	118.9	-1.7%	41.5	40.1	-3.4%

Country	Revenue					
	1H.'13	1H.'14	yoy	2Q'13	2Q'14	yoy
China	3,032	3,276	8.0%	1,329	1,492	12.3%
Russia	1,054	1,283	21.7%	543	681	25.4%
Vietnam	1,268	1,396	10.1%	529	566	7.0%

(MRMB)

(MRUB)

(BVND)

O.P (%)					
1H.'13	1H.'14	yoy	2Q'13	2Q'14	yoy
10.6%	10.0%	-0.6%p	9.2%	8.9%	-0.4%p
12.3%	12.6%	0.3%p	8.0%	8.6%	0.6%p
10.9%	7.5%	-3.4%p	13.5%	8.0%	-5.5%p
9.4%	9.6%	0.2%p	3.5%	2.2%	-1.3%p
11.6%	11.4%	-0.2%p	8.5%	8.4%	-0.1%p