

Earnings Release YTD9.2014 / 3Q.2014 Results (Based on K-IFRS)

■ YTD9.2014 / 3Q.2014 Results for Key Affiliates

Wbn	Revenue						O.P					
	YTD9.'13	YTD9.'14	yoy	3Q'13	3Q'14	yoy	YTD9.'13	YTD9.'14	yoy	3Q'13	3Q'14	yoy
Orion	592.3	565.3	-4.6%	186.8	181.1	-3.1%	30.0	28.3	-5.7%	3.4	5.6	64.7%
OSI	143.0	131.5	-8.0%	48.4	45.2	-6.6%	24.6	23.6	-4.1%	8.4	7.9	-6.0%
OFC(China)	830.0	857.9	3.4%	289.5	299.6	3.5%	49.8	60.1	20.7%	16.8	23.6	40.5%
OFS(China)	121.1	118.4	-2.2%	48.0	46.7	-2.7%	19.6	18.9	-3.6%	9.6	8.7	-9.4%
OSC(China)	137.6	132.7	-3.6%	54.9	51.5	-6.2%	31.7	26.8	-15.5%	14.9	11.9	-20.1%
OFG(China)	75.3	81.4	8.1%	29.1	33.4	14.8%	14.6	14.8	1.4%	6.5	7.4	13.8%
OFSY(China)	0.0	36.9	—	0.0	19.9	—	-1.6	5.7	—	-0.5	4.6	—
OFV(Vietnam)	119.0	109.1	-8.3%	39.9	31.6	-20.8%	11.9	9.1	-23.5%	4.5	1.7	-62.2%
OIE(Russia)	59.5	56.4	-5.2%	22.0	17.8	-19.1%	4.3	0.6	-86.0%	2.4	0.2	-91.7%
OFR(Russia)	23.2	21.4	-7.8%	8.1	7.4	-8.6%	2.1	2.5	19.0%	0.7	1.0	42.9%
OFN(Russia)	15.0	15.7	4.7%	5.8	6.2	6.9%	1.3	1.7	30.8%	0.6	0.8	33.3%
Sports ToTo	189.0	196.7	4.1%	61.6	59.9	-2.8%	15.6	18.0	15.4%	4.5	7.2	60.0%
Total							203.9	210.1	3.0%	71.8	80.6	12.3%
Consolidated	1,853.3	1,833.6	-1.1%	629.6	614.9	-2.3%	212.2	223.9	5.5%	71.0	83.7	17.8%

■ YTD9.2014 / 3Q.2014 Revenue Breakdown for Confectionary Business

Wbn	Revenue					
	YTD9.'13	YTD9.'14	yoy	3Q'13	3Q'14	yoy
Korea	538.4	516.7	-4.0%	168.7	164.7	-2.4%
China	830.0	857.9	3.4%	289.5	299.6	3.5%
Russia	59.5	56.4	-5.2%	22.0	17.8	-19.1%
Vietnam	99.2	95.7	-3.5%	32.3	26.3	-18.6%
Others	46.0	38.2	-17.0%	15.7	12.4	-21.0%
Total	1,573.1	1,564.9	-0.5%	528.2	520.8	-1.4%

Domestic Contribution	34.2%	33.0%	-1.2%	31.9%	31.6%	-0.3%
Overseas Contribution	65.8%	67.0%	1.2%	68.1%	68.4%	0.3%

Country	Revenue					
	YTD9.'13	YTD9.'14	yoy	3Q'13	3Q'14	yoy
China	4,628	5,076	9.7%	1,596	1,800	12.8%
Russia	1,700	1,911	12.4%	646	628	-2.8%
Vietnam	1,883	1,941	3.1%	615	545	-11.4%

(MRMB)

(MRUB)

(BVND)

■ YTD9.2014 / 3Q.2014 O.P & O.P(%) Breakdown for Confectionary Business

Wbn	O.P					
	YTD9.'13	YTD9.'14	yoy	3Q'13	3Q'14	yoy
Korea	54.6	51.9	-4.9%	11.8	13.5	14.4%
China	114.1	126.3	10.7%	47.3	56.2	18.8%
Russia	7.7	4.8	-37.7%	3.7	2.0	-45.9%
Vietnam	11.9	9.1	-23.5%	4.5	1.7	-62.2%
Total	188.3	192.1	2.0%	67.3	73.4	9.1%

O.P (%)					
YTD9.'13	YTD9.'14	yoy	3Q'13	3Q'14	yoy
9.2%	9.2%	0.0%p	6.3%	7.5%	1.1%p
13.7%	14.7%	1.0%p	16.3%	18.8%	2.4%p
12.9%	8.5%	-4.4%p	16.8%	11.2%	-5.6%p
10.0%	8.3%	-1.7%p	11.3%	5.4%	-5.9%p
12.0%	12.3%	0.3%p	12.7%	14.1%	1.4%p