

Earnings Release FY.2016 / 4Q.2016 Results (Based on K-IFRS)

■ FY.2016 / 4Q.2016 Results for Key Affiliates

Wbn	Revenue						O.P					
	FY.'15	FY.'16	yoy	4Q'15	4Q'16	yoy	FY.'15	FY.'16	yoy	4Q'15	4Q'16	yoy
Orion	707.4	679.4	-4.0%	173.5	178.7	3.0%	95.1	78.7	-17.3%	18.3	26.2	42.8%
OFC(China)	1,332.9	1,346.0	1.0%	338.4	347.2	2.6%	72.2	82.7	14.5%	15.8	15.8	-0.3%
OSC(China)	121.1	0.0	—	0.3	0.0	—	27.7	0.0	—	0.1	0.0	—
OAC(China)	12.0	12.2	1.9%	7.8	7.9	1.2%	1.4	2.5	83.2%	1.2	1.6	36.8%
OFS(China)	212.7	219.9	3.4%	64.8	61.6	-5.0%	46.4	49.3	6.3%	14.2	13.3	-6.4%
OFG(China)	139.5	154.1	10.5%	42.7	51.0	19.5%	34.0	40.5	19.3%	11.1	14.8	32.9%
OFSY(China)	88.1	94.2	6.9%	25.4	31.8	25.0%	21.4	23.9	11.5%	6.3	9.2	45.0%
OBC(China)	1.9	8.1	320.0%	1.9	4.1	111.9%	-1.2	-2.8	—	-0.7	-2.7	—
China I-Pak	10.6	28.0	164.5%	8.0	7.3	-8.0%	1.7	2.7	60.8%	1.4	0.7	-50.4%
Pan Orion(China)	0.0	0.0	—	0.0	0.0	—	-1.5	-0.2	—	-1.0	-0.0	—
OFV(Vietnam)	164.9	204.5	24.1%	44.6	57.8	29.8%	13.3	26.5	99.9%	3.2	6.0	88.8%
OIE(Russia)	58.1	61.2	5.4%	13.4	18.1	35.4%	1.8	7.7	338.2%	-1.6	2.9	—
OFR(Russia)	21.1	0.0	—	5.5	0.0	—	1.1	0.0	—	0.7	0.0	—
OFN(Russia)	16.4	0.0	—	4.5	0.0	—	0.6	0.0	—	0.4	0.0	—
Sports ToTo	137.5	0.6	-99.6%	0.3	0.0	—	11.2	-2.3	—	-1.0	0.0	—
Showbox	142.0	125.9	-11.3%	38.9	39.3	1.2%	14.1	15.3	8.8%	3.0	2.9	-4.0%
Total							339.2	324.5	-4.3%	71.5	90.7	26.9%

Consolidated	2,382.4	2,386.3	0.2%	604.0	632.4	4.7%	299.3	326.2	9.0%	66.4	85.0	28.1%
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* OSC was merged with OFC on Sep. 1st in 2015 * OFR & OFN were merged with OIE on Dec. 18th in 2015

* Sports ToTo was classified as the income from discontinued operations both in 2015 and 2016

■ FY.2016 / 4Q.2016 Revenue Breakdown for Confectionary Business

Wbn	Revenue					
	FY.'15	FY.'16	yoy	4Q'15	4Q'16	yoy
Korea	649.1	612.8	-5.6%	158.5	160.0	0.9%
China	1,332.9	1,346.0	1.0%	338.4	347.2	2.6%
Vietnam	139.8	170.8	22.2%	38.7	50.9	31.4%
Russia	58.1	61.2	5.4%	13.4	18.1	35.4%
Others	58.5	70.0	19.6%	14.7	16.2	10.2%
Total	2,238.4	2,260.9	1.0%	563.7	592.4	5.1%

Domestic Contribution	29.0%	27.1%	-1.9%	28.1%	27.0%	-1.1%
Overseas Contribution	71.0%	72.9%	1.9%	71.9%	73.0%	1.1%

■ FY.2016 / 4Q.2016 O.P & O.P(%) Breakdown for Confectionary Business

Wbn	O.P					
	FY.'15	FY.'16	yoy	4Q'15	4Q'16	yoy
Korea	95.1	78.7	-17.3%	18.3	26.2	42.8%
China	202.1	198.6	-1.7%	48.5	52.7	8.7%
Vietnam	13.3	26.5	99.9%	3.2	6.0	88.8%
Russia	3.5	7.7	121.8%	-0.5	2.9	—
Total	314.0	311.5	-0.8%	69.5	87.8	26.4%

Country	Revenue					
	FY.'15	FY.'16	yoy	4Q'15	4Q'16	yoy
China	7,403	7,718	4.3%	1,868	2,050	9.789% (MRMB)
Vietnam	2,708	3,290	21.5%	751	986	31.3% (BVND)
Russia	3,116	3,517	12.9%	764	992	29.9% (MRUB)

O.P (%)					
FY.'15	FY.'16	yoy	4Q'15	4Q'16	yoy
13.4%	11.6%	-1.9%p	10.6%	14.6%	4.1%p
15.2%	14.8%	-0.4%p	14.3%	15.2%	0.8%p
8.0%	13.0%	4.9%p	7.2%	10.4%	3.3%p
6.0%	12.6%	6.6%p	-4.0%	16.2%	20.2%p
14.0%	13.8%	-0.2%p	12.3%	14.8%	2.5%p